

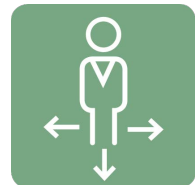
Our trainings show effect



flow leadership®: training managers

seminar program

leadership basics



Confident Start in the New Manager's Role

"At last Manager!" The joy is tremendous over this longed for promotion! However, it does not take long to find out that with this new position many unexpected situations arise.

Managers are able to prepare for these unexpected challenges, for example how to deal with various personalities. Only when you have the knowledge of how to approach these varied challenging situations are you able to categorise and master irritating or surprising behaviour of your staff.

In this foundation seminar for prospective and new managers you will get to know psychological explanatory models giving you a better understanding for the behaviour of other people. With this Power-Potential-Profile® developed by flow consulting, you will also gain insight into your own personality and your inner attitude towards leadership and your professional role. This way you will be even better equipped to deal with various management situations, reflecting, recognising, mastering options.

Target Group

- New managers who are in a management position for the first time
- Executives with extended leadership function
- Management trainee

This in-house seminar is tailored to your individual needs. Contact us so that together we can develop a tailor-made training concept for you.

Main Focus

- The start into the new role – how to succeed!
- Reflection of the leadership role and personality with the Power-Potential-Profile® (incl. evaluation & consulting)
- New leadership challenges require classical and digital competencies
- Personal strategies in dealing with difficult situations
- Your next concrete steps in everyday management life

Contact

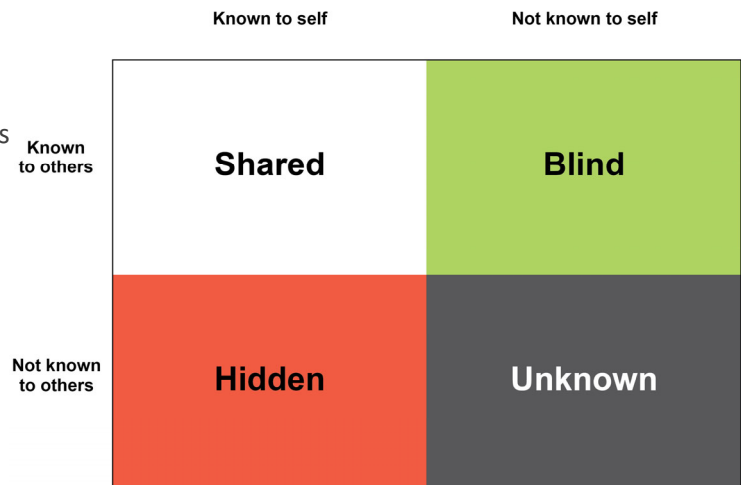
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leadership basics: Example Topics from the Seminar Contents

Get to Know Your Own Self with the *Power-Potential-Profile*®

With the help of the potential analysis developed by flow consulting of the Power Potential Profiles to learn more about yourself. And this from all corners of the Johari window (see graphic). Together with you, we look at your safe and uncertain strengths, your development potential and possibly even uncover parts of your blind spot. The better you know each other, the more likely you are to be a creative leader who is able to deal confidently with different personality types.



Leadership Styles in the *Jungian Personality Profile*®

Organizer - taking hold - efficient - realistic - reliable - practical ST Risk: not enough innovation in the concept	Supporter - concrete - effective - helpful - personal - sympathy orientated SF Risk: not enough distance to the analysis
Strategist - conceptual - conclusive - free of contradiction - developing - resourceful NT Risk: not enough empathy in the relationship	Communicator - imaginative - credible - enthusiastic - sweeping - sense orientated NF Risk: not consequent enough in deployment

What is your preferred leadership style? And what does your personality profile say about how you currently prefer to receive information and make decisions?

What conclusions does this draw for your day-to-day management? We will get to the bottom of these questions together with you in "leadership basic".